Sophomore Guide

SophoMORE Connections
Discovering careers through the alumni network.

Colgate University
# SophoMORE Connections

Discovering careers through the alumni network.

<table>
<thead>
<tr>
<th>Section</th>
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<td>RESOURCES</td>
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</table>

*Sponsored by:*

Career Services, Alumni Relations, the 2018 Class Council, Office of the Provost and Dean of the Faculty, and Institutional Advancement.
## Thursday, January 14

<table>
<thead>
<tr>
<th>Time</th>
<th>Description</th>
<th>Location</th>
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</thead>
<tbody>
<tr>
<td>9:00 a.m.</td>
<td>Residence Halls open for SophoMORE Connections</td>
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</tr>
<tr>
<td>5:00-8:00 p.m.</td>
<td>Student Registration</td>
<td>O’Connor Campus Center (COOP)</td>
</tr>
<tr>
<td></td>
<td>Only check-in once for the entire program.</td>
<td></td>
</tr>
<tr>
<td>5:30-6:45 p.m.</td>
<td>Dinner</td>
<td>O’Connor Campus Center (COOP)</td>
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<tr>
<td></td>
<td>Sponsored by the 2018 Class Council.</td>
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<tr>
<td>7:00 p.m.</td>
<td>SophoMORE Connections 101</td>
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<tr>
<td></td>
<td>Hear from staff and a panel of young alumni on how to make the most of the</td>
<td></td>
</tr>
<tr>
<td></td>
<td>SophoMORE Connections experience.</td>
<td>300 Olin, Love Auditorium</td>
</tr>
</tbody>
</table>

## Friday, January 15

**Colgate and Your Career:** Build your core skills for seeking summer experiences. Sessions are co-led by alumni/faculty panelists. *(Choose one seminar per time slot)*

<table>
<thead>
<tr>
<th>Time</th>
<th>Description</th>
<th>Location</th>
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</thead>
<tbody>
<tr>
<td>8:00-9:00 a.m.</td>
<td>Breakfast</td>
<td>Chapel Garden or Ho Atrium</td>
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<tr>
<td></td>
<td>Available at two locations.</td>
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<tr>
<td>8:00-9:00 a.m.</td>
<td>LinkedIn™ Photo Booth</td>
<td>Ho Atrium</td>
</tr>
<tr>
<td>8:00-10:00 a.m.</td>
<td>Student Registration</td>
<td>Ho Atrium</td>
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<tr>
<td></td>
<td>Only check-in once for the entire program.</td>
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</tr>
<tr>
<td>9:00-9:30 a.m.</td>
<td>Networking 101</td>
<td>300 Olin</td>
</tr>
<tr>
<td></td>
<td>Learn the basics of networking and connecting virtually.</td>
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<tr>
<td></td>
<td>Interviewing Skills</td>
<td>101 Ho</td>
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<tr>
<td></td>
<td>Develop tips for making a great impression.</td>
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<tr>
<td></td>
<td>Off-Campus Study</td>
<td>207 Lathrop</td>
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<tr>
<td></td>
<td>Discuss how to maximize your off-campus experience to help your career</td>
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<tr>
<td></td>
<td>development.</td>
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<tr>
<td>9:45-10:30 a.m.</td>
<td>Networking 201</td>
<td>101 Ho</td>
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<tr>
<td></td>
<td>Networking is a life-long skill. Learn how to navigate in-person</td>
<td></td>
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<tr>
<td></td>
<td>networking. Get prepped for tonight’s reception!</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Searching for an Internship and Summer Opportunities through Colgate</td>
<td>300 Olin</td>
</tr>
<tr>
<td></td>
<td>Discuss how to find an internship; discover the many options available</td>
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<tr>
<td></td>
<td>through Colgate to assist you.</td>
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<tr>
<td></td>
<td>Targeting Résumés</td>
<td>207 Lathrop</td>
</tr>
<tr>
<td></td>
<td>Increase your résumé’s competitiveness by customizing your document for</td>
<td></td>
</tr>
<tr>
<td></td>
<td>different internships.</td>
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</tr>
<tr>
<td></td>
<td>Building a LinkedIn™ Profile</td>
<td>238 Ho</td>
</tr>
<tr>
<td></td>
<td>Learn what to do and what not to do when creating your profile.</td>
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</tbody>
</table>

To be respectful of the panelists, all sessions will start and end promptly at their scheduled times. Please do not leave sessions or the keynote early.
### Friday, January 15  
*Continued from previous page*

<table>
<thead>
<tr>
<th>Time</th>
<th>Description</th>
<th>Location</th>
</tr>
</thead>
</table>
| 10:45-11:30 a.m.      | Networking 201  
Networking is a life-long skill. Learn how to navigate in-person networking. Get prepped for tonight’s reception!  | 101 Ho     |
| 10:45-11:30 a.m.      | Searching for an Internship and Summer Opportunities through Colgate  
Discuss how to find an internship; discover the many options available through Colgate to assist you.  | 300 Olin   |
| 10:45-11:30 a.m.      | Faculty Advising Panel  
Find out the best ways to connect with faculty for advising, research, and life-long connections.  | 207 Lathrop|
| 10:45-11:30 a.m.      | Building a LinkedIn™ Profile  
Learn what to do and what not to do when creating your profile.  | 238 Ho     |
| 12:00-1:45 p.m.       | SophoMORE Connections Luncheon  
Featuring keynote speaker Sian-Pierre Regis ’06.  | Huntington Gymnasium |
| 2:00-5:00 p.m.        | Career Clusters: Introducing the Industries  
Led by alumni, these 45-minute sessions held at 2:00 p.m., 3:05 p.m. and 4:10 p.m. will overview the 17 featured career clusters, and what it takes to thrive in each. Coffee and snacks served at 3:50 p.m. *Scheduled times for specific clusters can be found on page 4.*  |          |
| 5:00-6:00 p.m.        | Student Registration  
Only check-in once for the entire program.  | Hall of Presidents |
| 5:30-6:30 p.m.        | Learning to Network Reception  
During this fun, structured reception with alumni and our student presenters, you’ll practice your new skills while getting to know our panelists. Light refreshments provided.  | Hall of Presidents |
| 6:30-7:45 p.m.        | Dinner by Holy Smoke BBQ  
Alumni and students are encouraged to continue conversations from earlier in the day.  | Huntington Gymnasium |

### Saturday, January 16

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>10:00 a.m.</td>
<td>Breakfast</td>
<td>Donovan’s Pub</td>
</tr>
</tbody>
</table>
| 10:30-11:45 a.m. | Student Summer Expo  
Over 45 select juniors and seniors will speak about their summer internship, research, and service experiences. Learn the ins and outs of how Colgate students land opportunities.  | Hall of Presidents |
| 12:00-1:00 p.m. | Breakout Sessions over lunch by the Hamilton Eatery  
Sessions are co-led by alumni panelists *(Pick one that pertains to you.)*  |          |
|               | Women in Underrepresented Fields  | 304 Olin |
|               | National Fellowships and Scholarships  | 129A Olin |
|               | Graduate School - When, why and how to attend  | 300 Olin |
|               | Internship and Job Search for LGBTQ students  | 302 Olin |
|               | International Job Search  | 129 Olin |
|               | Job Search for Students of Color  | 103 Olin |
|               | The Student-Athlete Experience  | 328 Olin |
|               | Working for a Start-Up  | 104A Olin |
|               | Help! I don’t know what I want to do  | 301 Olin |
| 12:00-1:00 p.m. | LinkedIn™ Photo Booth available  | Olin Lobby |
| 1:05-3:30 p.m. | Career Clusters: Breaking into the Industries  
Join the panelists to dive into the Career Clusters in greater detail during these hour-long sessions at 1:05 p.m. and 2:15 p.m. Learn strategies for pursuing your summer options. Coffee and snacks served at 2:05 p.m. *(Scheduled times for individual clusters can be found on page 5.)*  |          |
Friday, January 15
Choose three 45-minute sessions.

<table>
<thead>
<tr>
<th>Career Cluster*</th>
<th>2:00 PM</th>
<th>3:05 PM</th>
<th>4:10 PM</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arts</td>
<td>408 Lathrop</td>
<td>408 Lathrop</td>
<td>408 Lathrop</td>
</tr>
<tr>
<td>Auction houses, performing arts, and studio arts</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Business Development</td>
<td>301 Olin</td>
<td>301 Olin</td>
<td>301 Olin</td>
</tr>
<tr>
<td>Operations, sales, and strategy</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Communications</td>
<td>105 Lawrence</td>
<td>105 Lawrence</td>
<td>105 Lawrence</td>
</tr>
<tr>
<td>Advertising, brand management, public relations, and writing</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Computing/Technology</td>
<td>103 Olin</td>
<td>103 Olin</td>
<td>103 Olin</td>
</tr>
<tr>
<td>Apps, engineering, programming/software, tech support, and web design</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Consulting</td>
<td>238 Ho</td>
<td>238 Ho</td>
<td>238 Ho</td>
</tr>
<tr>
<td>Environmental, management, marketing, operations and strategy</td>
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<tr>
<td>Education</td>
<td>304 Lawrence</td>
<td>304 Lawrence</td>
<td>304 Lawrence</td>
</tr>
<tr>
<td>K-12 teaching, education administration</td>
<td></td>
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<tr>
<td>Entertainment/Media</td>
<td>320 Lawrence</td>
<td>320 Lawrence</td>
<td>320 Lawrence</td>
</tr>
<tr>
<td>Film, journalism, social media, and television</td>
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<tr>
<td>Entrepreneurship</td>
<td>207 Lathrop</td>
<td>207 Lathrop</td>
<td>207 Lathrop</td>
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<tr>
<td>Founders, start-ups, and business development</td>
<td></td>
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</tr>
<tr>
<td>Financial Services</td>
<td>101 Ho</td>
<td>101 Ho</td>
<td>101 Ho</td>
</tr>
<tr>
<td>Asset management, investment banking, private equity sales &amp; trading</td>
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<tr>
<td>Government/Public Service</td>
<td>310 Lathrop</td>
<td>310 Lathrop</td>
<td>310 Lathrop</td>
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<tr>
<td>Local, state, and federal government</td>
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<tr>
<td>Health/Health Care</td>
<td>328 Olin</td>
<td>328 Olin</td>
<td>328 Olin</td>
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<tr>
<td>Administration, human medicine, and public health</td>
<td></td>
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<tr>
<td>Law/Legal</td>
<td>308 Lathrop</td>
<td>308 Lathrop</td>
<td>308 Lathrop</td>
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<tr>
<td>General and specialized attorneys</td>
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<tr>
<td>Marketing/Market Research</td>
<td>206 Lawrence</td>
<td>206 Lawrence</td>
<td>206 Lawrence</td>
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<tr>
<td>Marketing, consumer research</td>
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<tr>
<td>Nonprofit/Common Good</td>
<td>27 Persson</td>
<td>27 Persson</td>
<td>27 Persson</td>
</tr>
<tr>
<td>Advocacy, policy development, social entrepreneurship, and social services</td>
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<tr>
<td>Real Estate</td>
<td>20 Lawrence</td>
<td>20 Lawrence</td>
<td>20 Lawrence</td>
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<tr>
<td>Commercial and residential real estate, construction management, and consulting</td>
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<tr>
<td>Scientific Research</td>
<td>129 Olin</td>
<td>129 Olin</td>
<td>129 Olin</td>
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<tr>
<td>Astronomy/physics, biology, chemistry, pharmaceutical</td>
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<tr>
<td>Sustainability/Environment</td>
<td>212 Lathrop</td>
<td>212 Lathrop</td>
<td>212 Lathrop</td>
</tr>
<tr>
<td>Conservation, energy, environmental consulting, law, and sustainability</td>
<td></td>
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</tbody>
</table>

*Panels are a sample of the paths available in these clusters. Unfortunately, all careers within clusters could not be represented. Our career advisors are excited to discuss your options with you.
**Saturday, January 16**

Choose two 1-hour sessions.

<table>
<thead>
<tr>
<th>Career Cluster*</th>
<th>1:05 PM</th>
<th>2:15 PM</th>
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</thead>
<tbody>
<tr>
<td><strong>Arts</strong></td>
<td>408 Lathrop</td>
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*Panels are a sample of the paths available in these clusters. Unfortunately, all careers within clusters could not be represented. Our career advisors are excited to discuss other options with you.*
An award-winning journalist, on-camera personality, and cultural critic with infectious energy and an undying love for both pop-culture and social responsibility, Sian-Pierre has appeared on nearly every major network (CNN, HLN, MTV, BET, CBS), and held on-camera interviews with celebrities like Ryan Seacrest, Jennifer Lopez, Pharrell Williams, Taylor Swift, Khloe Kardashian, Christina Aguilera, Nicki Minaj, Nelly Furtado, PSY, Gloria Estefan, and more.

In 2012, SP co-hosted the Coca-Cola Red Carpet at the “2012 American Music Awards”. During his career, he also created “YOU(th) VOTE!”, BET’s multi-platform voting initiative in 2008, acted as on-camera talent for MTV.com’s ACT website, and has contributed to prestigious outlets including Wired, Men’s Journal, Boston Magazine, Ebony and UrbanDaddy.com.

He is the Founder and Editor In Chief of Swagger, an online cultural magazine for millennials, with over 1.5 million Facebook fans and press from Wall Street Journal, New York Magazine, ELLE, and more.
Frequently Asked Questions

What is SophoMORE Connections about?

Q: What is this program about?
A: Sophomore year is a time of big decisions — major selection, off-campus study options, and internship planning. This program is designed to help you think about these topics in consultation with our best resources — Colgate alumni, faculty, and Career Services staff — when it is most important in your Colgate career.

Q: What if I do not know what I want to do?
A: You are in good company! Most attendees have told us they are not sure about their career path.

Q: Who is attending?
A: Over 425 sophomores, 45 juniors and seniors, 125 alumni, and Colgate faculty and staff.

What about the weekend itself?

Q: How do I find out which alumni are attending?
A: Bios for all alumni participants are posted at colgate.edu/sophomoreconnections in the online program book.

Q: What should I bring with me to the events?
A: Bring your name tag, a notebook, pen, your printed guide, and questions for panelists.

Q: How do I win one of the $4,000 internship grants? Who can win?
A: You must attend and sign into 1) at least one Friday career cluster panel, 2) the networking reception Friday night, and 3) at least one Saturday cluster panel to be entered to win one of the grants. Any student who has met those three criteria will be automatically entered and winners will be announced the first week of school. Winners must secure an internship or research project to receive the grant.

Q: How should I dress for SophoMORE Connections?
A: The dress for all daytime events is business casual — looking relaxed, yet neat and pulled together. Jeans, wrinkled or ripped clothing, attire that is overly revealing, and sneakers will appear less professional. Here are some basic guidelines to follow. In case you are wondering about the do’s and don’ts of workplace attire, we will cover this in Thursday’s session.

For men:
- **Tops:** Collared shirts or a sweater.
- **Pants:** Khaki, corduroy, twill, wool, or cotton.
- **Footwear:** Dress shoes/boots.
- **Accessories:** Belt and socks match.

For women:
- **Tops:** Collared shirts, sweaters, or blouses.
- **Pants:** Khaki, corduroy, twill, wool, or cotton.
- **Skirts & dresses:** Approximately knee length or longer.
- **Footwear:** Dress shoes/boots.

For transgender individuals: Choose to follow professional dress standard recommendations above or androgynous professional dress, which trends toward masculine attire.
Frequently Asked Questions Continued from previous page

Q: What’s the difference between Friday and Saturday clusters? Should I attend both days’ panels?
A: Friday’s clusters are designed to provide a broad introduction to paths within each panel. Saturday’s clusters will highlight strategies for pursuing internships within these fields, and dig into panelists’ career paths. We highly recommend you attend both days’ panels. Internship grant eligibility will depend on your participation both days.

Q: Which clusters should I choose?
A: Pick three different panels for Friday. Saturday, choose to either dig deeper on your Friday selections or try a new panel. The content panelists cover will differ each day.

After the weekend

Q: How do I contact alumni I meet at SophoMORE Connections?
A: During SophoMORE Connections, ask specific alumni if you can follow up with them, and write down their contact information. You can also connect with people via LinkedIn™ (links to profiles are in the online bio book), or through iCAN, Colgate’s online alumni network. You can gain access to iCAN by attending a Network or Not Work workshop and have your résumé certified this academic year.

Q: Should I send thank you notes?
A: If you connected personally with an alumnus/alumna, it is an appropriate and thoughtful gesture to send a hand-written or electronic thank you note, and then continue to stay in touch.
Colgate Summer Internships, Research & Fellowships

Career Services’ Grants
The following grants were established by our generous alumni and parents to financially support students pursuing unpaid or underpaid opportunities:

- Career Services’ Internship Fund *(any unpaid/underpaid internships or research experiences)*
- Caroline E. Conroy ’10 Endowed Fellowship *(internships relating to psychology)*
- Class of 2015 Endowed Internship *(any unpaid/underpaid opportunity)*
- The Galvin Family Endowed Fellowship *(need-based financial support)*
- John A. Golden ’66 Pre-Law Fellowship *(law)*
- John A. Golden ’66 Pre-Medical Fellowship *(human medicine)*
- Aaron Jacobs ’96 Fund *(business or finance)*
- David M. Jacobstein ’68 and Cara Jacobstein Zimmerman ’97 Fellowship *(public policy/law)*
- The Bernt ’82 and Maria Killingstad Endowed Fellowship *(need-based financial support)*
- Levine-Weinberg Endowed Summer Fellowship *(direct service volunteerism)*
- Milhomme International Internship Program *(international business)*
- Dr. Merrill Miller Endowed Fellowship *(health sciences)*
- Arthur Watson, Jr. ’76 Fund for Career Planning *(career exploration)*

The deadline for these grants is February 24. To apply, you must have your résumé certified by Career Services **this year**. You do not have to accept an internship prior to applying. Funding is awarded to students who best articulate the potential value of the proposed experience to their career exploration process and/or advancement of career ambitions. For more information, visit colgate.edu/summerfunding.

Colgate on the Cuyahoga
Colgate on the Cuyahoga is an 8- to 10-week paid internship program in Cleveland, Ohio that is designed around challenging internships, establishing alumni connections, and exploring greater Cleveland. All internships include free housing. Register and apply for internships on colgateonthecuyahoga.com. **Deadlines are rolling.** Please continue to check back as employers add internships throughout the spring. Offers are typically finalized by May 15.

Music & Youth Fellowship
The Music & Youth Fellowship is a paid summer opportunity focused on providing music education to under-served youth in inner-city Boston and surrounding areas. Applicants must demonstrate a basic musical knowledge and a strong commitment to community service, youth development, and education. **Deadline to apply is Tuesday, March 29.**

For more information, visit colgate.edu/summerfunding.
Summer Undergraduate Research
Colgate awards approximately 150 grants to students to pursue summer research projects (for up to 10 weeks) that are closely mentored by a faculty member. Students and faculty from all academic divisions participate. It is also recommended that applicants consult with the faculty member under whom they wish to work if they have further questions. Information about the submission and application processes may be obtained by contacting Karyn Belanger (kgbelanger@colgate.edu) at the Center for Learning, Teaching, and Research or visit colgate.edu/summer for details and the applications.

**Deadlines:** February 4th for Faculty-Initiated Fellowships; February 26th for Student-Initiated Fellowships

Summer Language Scholarships offered by the Lampert Institute
The Lampert Institute provides scholarships for students to support intensive summer language study domestically & abroad. Grants support the cost of the language study and/or travel to the program. Priority is given to students on financial aid. Contact Professor Jason Kawall (jkawall@colgate.edu) for more information or visit colgate.edu/lampert.

**Deadline:** February 4

The Lampert Fellowship in Public Affairs
The Lampert Fellowships for Summer Research provide students with a stipend to work under the supervision of a Colgate faculty member on topics aligned with the mission of the Institute (i.e., to connect the liberal arts with civic and global affairs). Projects should have the potential to eventually culminate in a senior honors thesis, a core distinction project, or a publishable article. Students will also have the opportunity to present their research at a major scholarly conference. Contact Professor Jason Kawall (jkawall@colgate.edu) for more information or visit colgate.edu/lampert.

**Deadline:** February 14

Upstate Institute
The Upstate Institute Summer Field School matches students with regional community, government, or nonprofit organizations in community-based research projects to develop and implement initiatives that bolster organizational capacity and create a positive social, economic, cultural, or environmental impact on the upstate New York region.

Field School Fellows work approximately 35 hours a week for 8–10 weeks. After an application, and interview process, fellows are matched with a project. Past fellow projects and their applications are available at upstate.colgate.edu.

**Deadline:** March 21

Visit Career Services during Quick Questions hours or check out the Summer Funding page on the Career Services website (colgate.edu/summerfunding) for information and application instructions. Advisors are prepared to assist you to seek out internships.
Center for Learning, Teaching and Research

The Center for Learning, Teaching, and Research (CLTR) provides a variety of academic support services to students on campus. We arrange one-on-one consultation about time management and study skills, and one-on-one tutoring in many introductory classes (especially science, math, and economics). We employ a small number of professional tutors and have a close affiliation with the Writing Center. CLTR provides support and training for student-led study groups on campus, and also sponsors student travel to professional conferences.

Learn the Basics with Career Services’ Help

Career Services is excited to partner with you to explore how to apply your Colgate education to determine your professional passion and to engage in internship searches. Our best work is done through our 1:1 advising. In addition to appointments (30 minutes) and Quick Questions (15 minutes), the tools and online workshops available on the Career Services’ website can help you get started. To schedule an appointment or a Quick Questions slot, please call 315-228-7380.

CAREER advisors

Career Advisors can offer support in specific industry areas including:

- Arts
- Business Services
- Communications/Media
- Consulting
- Engineering
- Entrepreneurship
- Finance
- Government
- Health and Wellness
- International
- Law
- Marketing
- Non-profit/Common Good
- Psychology
- Real Estate
- Sales
- Science/Research
- Sports
- Sustainability
- Tech/Computer Science
- Arts
- Business Services
- Communications/Media
- Consulting
- Engineering
- Entrepreneurship
- Finance
- Government
- Health and Wellness
- International
- Law
- Marketing
- Non-profit/Common Good
- Psychology
- Real Estate
- Sales
- Science/Research
- Sports
- Sustainability
- Tech/Computer Science

Career Advisors can help undecided students with career exploration as well as assist with résumé and cover letter reviews, internship searches, interview prep, and much more.

Vera Chapman
Laura Hartpence
Kat Kolozsvary
David Loveless
Colleen Oliva
James Reed
More than 80% of all internships and jobs are found through a personal connection, also known as networking. Colgate’s online alumni community, iCAN, offers incredible networking opportunities for students across almost every industry imaginable. Networking contacts can help you to investigate a career field, its opportunities, and strategize how to market yourself for an internship.

Before networking, you need to be prepared and thoughtful about your approach to ensure the conversation is a good use of time for you and your contact. You are required to attend a Network or Not Work clinic and have your résumé certified this year to upload your application materials, and use the system to apply to these opportunities, including all Colgate Premier positions. Get started at colgaterecruiting.com.

Colgate Professional Networks

Colgate Professional Networks provide an opportunity for students and alumni to build valuable relationships within the Colgate community, including with members working in your industries of interest.

Connect with the Colgate network at on-campus programs, immersion trips, regional events, and through our lively LinkedIn™ group. Whether you’re exploring internship options or seeking expert opinions, Colgate’s faithful alumni around the world are ready to help.

Interested in connecting with alumni in the Professional Networks? Contact Jillian Arnault ’10, assistant director of professional networks at jarnault@colgate.edu.

Current Professional Networks include:
- Common Good Network
- Consulting Network
- Digital Business & Technology Network
- Entrepreneur Network
- Finance and Banking Network
- Health & Wellness Network
- Lawyers Association
- Marketing, Media, and Communications Network
- Real Estate Council
- Science, Technology, Engineering & Mathematics Network
Résumé Writing
Strong résumés are targeted and focused to bring out a candidate’s key credentials, skills, interests, and accomplishments. The Career Services’ Résumé and Cover Letter Guide takes you step-by-step through creating and developing your résumé into a professional document. Our peer advisers will assist you to fine-tune your résumé and learn to target your document to reflect your strengths and interests.

Cover Letter Writing
Cover letters are persuasive documents that extrapolate on résumé content to highlight a candidate’s skills, knowledge of the employer, and ability to contribute to the organization. By utilizing the Résumé and Cover Letter Guide alongside the online Cover Letter Workshop, you can learn how to draft and revise a cover letter for any position. Come in for Quick Questions or schedule an appointment for a cover letter critique.

Interviewing
An interview is a two-way conversation to evaluate a candidate’s skills, motivation, goals, and personality for a fit with the position and the employer. The candidate can also assess the employer’s opportunity. If you are unprepared, you will likely make the wrong lasting impression. To learn more about polishing your interviewing skills, schedule an appointment for a mock interview with an adviser. You can also practice your interviewing skills through recording and viewing a real-time virtual mock interview on Career Beam.

Thank You Notes
Thank you notes are expected by employers and networking contacts as an appropriate method to extend your appreciation for an individual’s time and attention. It is also the strategic way to emphasize your professionalism and differentiate yourself. To learn how or when to craft a note, look at Career Services’ “Thank You Note Guide.”
Cortney Ahern ’10 LinkedIn™
Colgate Academics: Peace and Conflict Studies
Panel: Nonprofit/Common Good

Employment: Manager of Corporate Partnerships, Feeding America
Job Description: My main responsibilities are to manage relationships and promote the growth of the program. I connect with a variety of stakeholders - farmers, agricultural associations, food bank staff, corporate partners - and regularly reach out to new potential partners. I manage a peer-to-peer capacity institute comprised of 16 food banks across the country to discuss best practices and promote learning between markets. I manage our communications strategy including social media, editorial and print placements, and creation of video and storytelling assets. And I spend a lot of time on the phone and on the road with farmers!

Donovan Anderson ’86 LinkedIn™
Colgate Academics: Political Science
Graduate Education: Georgetown University, Law
Panel: Law

Employment: Owner, Law Office of Donovan Anderson PC
Job Description: I am the sole owner and principal attorney of the Law Office of Donovan Anderson P.C. which was established in 2000 to represent parents and Charter Schools in special education related issues in the District of Columbia. Currently, through my firm, I represent four Charter Schools in special education related matters amongst my many clients.

Annastasia Ataku ’10
Colgate Academics: English, Sociology and Anthropology
Panel: Education

Employment: English Teacher, DCPCS
Job Description: I teach common core standards that are aligned to prepare students for the PARCC exam. I teach grammar, reading, and composition to 6th and 7th graders with IB standards. I provide additional support outside of the English/Language Arts classroom including tutoring, frequent parent communication, and intervention/enrichment content.
Andrea Berardi ’08 LinkedIn™
Colgate Academics: Biology, Geography
Graduate Education: University of Virginia, Ph.D. in Biology
Panel: Science Research

Employment: Postdoctoral Researcher, University of Colorado – Boulder
Job Description: I conduct genetic and chemical research on flowering plants. Specifically, I extract pigments and analyze them, and I also study the genes responsible for the production of the pigments using genomic techniques.

Bryan Bloom ’08 LinkedIn™
Colgate Academics: Economics, Political Science
Graduate Education: University of Pennsylvania, MBA
Panel: Consulting

Employment: Chief Financial Officer, ENODO Global
Job Description: As CFO for ENODO Global, I manage cost control measures and operational procedures to align with our capital structure and enhance firm efficiency. I advise private and public sector clients on how to identify and mitigate social risks that result in protests, strikes, litigation, and violence.

Steven Bosak ’90 LinkedIn™
Colgate Academics: English
Graduate Education: Yale University, Master’s of Environmental Management
Panel: Sustainability/Environment

Employment: Environmental Consultant, Bureau of Land Management
Job Description: I work with the Bureau of Land Management on the implementation of the National Seed Strategy, a Federal initiative to stimulate the native seed market so there is sufficient seed supply for restoring damaged landscapes. I developed a business plan for the Seed Strategy and provide advice to the BLM on strategic communications and management of the Strategy.

Caroline Brainerd ’14 LinkedIn™
Colgate Academics: Sociology, Spanish
Panel: Consulting

Employment: Financial Services Advisory Experienced Associate, PricewaterhouseCoopers
Job Description: I am a management consultant specializing in human capital in the financial services industry.
**Dante Brittis ’83 P’18**  
*LinkedIn™*

**Colgate Academics:** Biology  
**Graduate Education:** New York Medical College, M.D.  
**Panel:** Health/Health Care

**Employment:** Physician, Orthopaedic Specialty Group P.C.  
**Job Description:** I am a physician and owner of an orthopaedic practice, as well as the medical director of a surgical center.

**Richard Burke ’92**  
*LinkedIn™*

**Colgate Academics:** Political Science  
**Graduate Education:** National War College, master’s in National Security Strategy; Suffolk University, Law  
**Panel:** Government/Public Service

**Employment:** Principal, Capgemini Government Solutions  
**Job Description:** I work for a global management consulting and IT company. I lead and manage all strategy, planning, growth, and professional services delivery to government agencies that support national security. The services we provide our government clients include strategic planning, data analytics, logistics/supply chain, and training that supports key national security missions.

**Tim Burkly ’10**  
*LinkedIn™*

**Colgate Academics:** African Studies, History  
**Graduate Education:** Stellenbosch University, Systematic Theology  
**Panel:** Entrepreneurship

**Employment:** EIR, Silvertree Capital  
**Job Description:** Silvertree Capital builds businesses in Africa, by bringing together new and old economy business models. We build our own business, support entrepreneurs, and enable corporate partners.

**Susan Byrne ’85**  
*LinkedIn™*

**Colgate Academics:** Education, History  
**Panel:** Marketing/Market Research

**Employment:** Associate Director of Athletics for Marketing, Harvard University
Job Description: I am responsible for creating and implementing marketing strategy for a department of 41 varsity sports, mostly in Division 1 athletics. My focus is on maximizing efforts to promote the numerous and varied athletic programs at Harvard through traditional, yet innovative ways. I lead a team that strives to build community and pride in Harvard through the engagement of students, faculty, staff, alumni, businesses, and neighbors. My core responsibilities include managing the areas of marketing, branding, promotions, game presentations, special events, as well as ticket, merchandise, concession, and corporate sales.

Michael Carini ’10
Colgate Academics: Film, History
Panel: Entrepreneurship

Employment: CEO, LastMile Retail,
Job Description: I am the co-founder of a technology startup that works with retail stores and brands to make their physically stocked products visible to nearby customers searching online. I’m responsible for all aspects of the business including fundraising, marketing, sales and partnerships, and product design.

Sarah Cave ’95 LinkedIn™
Colgate Academics: Native American Studies, Political Science
Graduate Education: University of Michigan, Law
Panel: Law

Employment: Partner, Hughes Hubbard & Reed LLP
Job Description: I represent clients in securities, bankruptcy and other corporate commercial litigation, arbitration and regulatory proceedings. I am also active in my firm’s diversity, personnel and mentoring initiatives.

William Cawthern ’11 LinkedIn™
Colgate Academics: Native American Studies, Sociology and Anthropology
Graduate Education: CUNY-Hunter College, Master’s of Urban Planning
Panel: Real Estate

Employment: Corporate Real Estate Manager, Allegis Group
Job Description: I oversee and negotiate real estate transactions for office space around the U.S. on behalf of a corporate user. My main responsibilities include property tours, financial analysis, negotiation management, and advisory.
Bob Connelly ’84 LinkedIn™
Colgate Academics: English
Graduate Education: American University, MFA, Film and Electronic Media
Panel: Entertainment/Media

Employment: Research Manager, National Geographic Channel
Job Description: I evaluate program proposals, conduct research, and edit script content for acquired and commissioned documentaries for National Geographic Channel U.S. and National Geographic Channels International. I oversee all phases of the quality control process in cooperation with production companies to ensure factual accuracy, editorial integrity, and overall compliance with the standards and practices of National Geographic Society and applicable U.S. and international broadcasting regulations.

Matthew Coseo ’01 LinkedIn™
Colgate Academics: History, Political Science
Graduate Education: SUNY at Buffalo, Law
Panel: Law

Employment: Assistant District Attorney, Saratoga County District Attorney
Job Description: I am the attorney responsible for the prosecution of criminal offenses in Saratoga County through criminal investigations, trials and litigation through the court system, and related process.

Megan Cronin ’10 LinkedIn™
Colgate Academics: Biology, Environmental Studies
Graduate Education: Georgetown University, Law
Panel: Sustainability/Environment

Employment: Full-time law student
Before law school I worked for several years as a clean water advocate for a Maryland-based environmental non-profit, where I ran campaigns, fundraised, and lobbied in the state legislature. Now I am studying to become a corporate environmental lawyer, which is an attorney that mainly checks whether clients have complied with environmental laws and investigates whether those clients have any environmental liabilities.

Jessica Crowley ’05 LinkedIn™
Colgate Academics: English, Geography
Graduate Education: Babson College, MBA
Panel: Marketing/Market Research
Employment: Associate Marketing Manager, Keurig Green Mountain
Job Description: As a marketing manager on Keurig’s Hot Appliance Commercialization team, I am responsible for go-to-market planning for our hot appliance & accessory portfolio. This involves weighing in on product positioning/pricing, packaging creation, developing product derivatives for certain customers, and managing the roll-out of new skus for retailers.

Anne Cybenko ’05 LinkedIn™
Colgate Academics: Psychology
Graduate Education: University of California, Riverside, Master’s and Ph.D. in Cognitive Psychology
Panel: Scientific Research

Employment: Senior Consultant, Booz Allen Hamilton
Job Description: I work on research projects for the government/military. My focus is on the human aspect of cyber warfare.

Diane Danielson ’89 LinkedIn™
Colgate Academics: English, History
Graduate Education: Boston College, Law
Panel: Real Estate

Employment: Chief Operating Officer, Sperry Van Ness International Corp.
Job Description: As COO of an international commercial real estate company, I oversee all day-to-day operations including the marketing, IT, legal, HR, accounting, finance, and franchise training departments. I am also involved in developing the corporate growth strategy.

Stephen Dickinson ’13 LinkedIn™
Colgate Academics: Economics, Environmental Studies
Panel: Sustainability/Environment

Employment: Program Coordinator of Sustainability, Colgate University
Job Description: I’m responsible for managing all programming for the Office of Sustainability at Colgate University. This includes running the internship program and completing the annual greenhouse gas inventory.
Cynthia Dietzel ’84 LinkedIn™
Colgate Academics: Biology, Fine Arts, German
Panel: Business Development

Employment: Senior Vice President, Senior Sales Executive Employee Benefits, Wells Fargo Insurance Services USA, Inc
Job Description: I work with companies to advise them on their Employee Benefits Programs – the Medical, Dental, Life, Disability and other plans they offer employees. My team and I help market the programs, design the plans, communicate the plans to employees, manage the plans, and advise on the financials involved.

Amy Dudley ’06 LinkedIn™
Colgate Academics: Peace and Conflict Studies, Political Science
Panel: Government/Public Service

Employment: Communications Director, U.S. Senator Tim Kaine
Job Description: I serve as chief spokesperson and senior communications strategist to U.S. Senator Tim Kaine of Virginia.

Jeff Embree ’98 LinkedIn
Colgate Academics: Economics, Theater
Panel: Finance

Employment: First Vice President – Wealth Management, UBS Financial Services, Inc.
Job Description: I am a financial advisor working with individuals and families to create an overall investment plan to meet their needs, help achieve their goals and secure the future for them and/or their family. I handle all aspects of investment strategy research, asset allocation planning and implementation. I meet with clients regularly to update them on their portfolio as well as discuss any changes in their personal situation to ensure no changes are necessary to their strategy.

Jennifer Etkin ’10
Colgate Academics: Art History and Political Science
Graduate Education: Master’s in Art History
Panel: Arts

Employment: Regional Client Strategy Manager, Americas, Christie’s
Job Description: I develop and support strategies to engage clients throughout North and South America and help drive business across the company.
Jeffrey Feintuck ‘08 LinkedIn™
Colgate Academics: Mathematical Economics, Music
Graduate Education: New York University, MBA
Panel: Communications

Employment: Senior Project Manager, AKQA
Job Description: I act as the Product and Project lead in a Digital Marketing capacity. It is my responsibility to define the overall product and project roadmap, budget, schedules, and lead the team to complete the work across both creative and technical teams.

Katie Finnegan ‘05 LinkedIn™
Colgate Academics: History, Religion
Graduate Education: Duke University, MBA Strategy and Corporate Finance
Panel: Entrepreneurship

Employment: Head of Investor Experience & Strategy, Jet.com
Job Description: I head up investor relations and strategy at Jet.com, which means working directly with the CEO to prepare for Board meetings, fundraising, external business communications (equity analysts), and our long-term strategy.

James Gallagher ‘00 LinkedIn™
Colgate Academics: History, Political Science
Graduate Education: Suffolk University, Law
Panel: Law

Employment: Attorney, Davis Malm & D’Agostine, P.C.
Job Description: I am an attorney who helps individuals and businesses resolve their disputes through litigation or appropriate planning to avoid litigation.

Robert Grabher ’13 LinkedIn™
Colgate Academics: Economics, Political Science
Graduate Education: New York University, MPA
Panel: Health/Health Care

Employment: Manager of Strategic Analysis, North Shore University Hospital
Job Description: I currently work in Hospital Administration at North Shore University Hospital, a 764 Bed Tertiary Care Facility and member of the North Shore-LIJ Health System. In my role as the Manager of Strategic Analysis I use clinical, quality, and strategic analytics to drive improved hospital performance. Using performance analytics I am able to help our executive team reduce adverse medical events, improve patient safety, and drive financial performance.
Brandon Grabowski ’08 LinkedIn™
Colgate Academics: Chinese, French
Graduate Education: New York University, MBA
Panel: Marketing/Market Research

Employment: Director of Data Strategy, Viacom
Job Description: I implement advanced data science in integrated marketing and help advertising partners integrate their products into meaningful campaigns on Viacom’s networks.

Alexandra Granville ’88 LinkedIn™
Colgate Academics: Fine Arts
Graduate Education: Columbia University, Master’s of Social Work
Panel: Health/Health Care

Employment: Psychotherapist, Self-employed
Job Description: I am a psychotherapist in private practice. I work with individuals and couples looking collaboratively and deeply at their core beliefs, values, and assumptions so that they can achieve greater satisfaction. I have worked in many settings in industry and healthcare.

Emily Greenfield ’10 LinkedIn™
Colgate Academics: History, Political Science
Panel: Communications

Employment: I manage strategy and voice for key foundation initiatives, including a multi-year fundraising campaign and an international exhibition. I am the chief speechwriter for the president and board chairman. I also develop public campaign materials and other external content to reflect cohesive messaging, as well as cultivate strategic partnerships with corporations, foundations, and non-profit institutions to enhance TJF’s mission.

John Greenfield ’10 LinkedIn™
Colgate Academics: Economics, Political Science
Graduate School: University of Virginia, MBA
Panel: Consulting
Employment: Director of Strategy and Business Operations, PsiKick
Job Description: PsiKick is a venture-backed technology startup that’s building the world’s lowest power systems to power the true Internet of Things. I’m responsible for partnering with our CEO to enable and accelerate the company’s growth - which includes aspects of hiring, fundraising, product strategy, and new business development.
Jeanne Hansen ’06 LinkedIn™
Colgate Academics: Molecular Biology
Graduate Education: Yale University, Ph.D. in Molecular, Cellular, and Development Biology
Panel: Scientific Research

Employment: Postdoctoral Associate, University of Rochester Medical Center
Job Description: I am primarily responsible for designing and carrying out research aimed at developing new drugs to treat neuroblastoma, a type of aggressive pediatric cancer, in a lab group setting. I also routinely mentor undergraduates in the lab and teach them laboratory skills.

Stephen Hansen ’10 LinkedIn™
Colgate Academics: Political Science
Panel: Business Development

Employment: Stop Loss Specialist, Sun Life Financial
Job Description: I am an employee benefits salesman. I sell health insurance to companies with more than 200 employees. With the passage of Patient Protection and Affordable Care Act, self-funding medical plans have become much more prevalent for companies as a way to save on the cost of health insurance. I work with brokers and consult on self-funded health plans, to help them make the best choice of employee benefits for their client.

Andy Hasselwander ’97 LinkedIn™
Colgate Academics: Biology, Political Science
Graduate Education: New York University, MBA
Panel: Marketing/Market Research

Employment: Senior Vice President, Products and Research, Latinum Network
Job Description: I lead two teams, Products and Research. The Products team is responsible for designing, building, and maintaining our portfolio of data tools; the Research team executes and synthesizes qualitative and quantitative consumer research.

Kelly Henderson ’09 LinkedIn™
Colgate Academics: Medieval and Renaissance Studies, Physics
Graduate Education: University of Edinburgh, MSc in Sustainable Energy Systems; LEED AP, Chatham University, MAT
Panel: Sustainability/Environment
Employment: Sustainability Education Coordinator, Chatham University
Job Description: I run the K-12 and community programs for Chatham’s Falk School for Sustainability, mostly focused around the University’s new Eden Hall Campus, which is a new sustainable campus being built as a “living laboratory” almost from scratch on a 388 acre farm. In a typical day, I could be running a field trip visit to campus, hosting private tours, planning new summer camps and overnight retreats, creating new activities with recycled materials, running student facilitator or teacher training sessions, meeting with local principals or teachers, working with community organization partners, applying for grants, teaching an undergraduate course, conducting organizational strategic planning, talking with architects, and so much more.

Jamil Jude ’09 [Personal Website]
Colgate Academics: English
Panel: Arts

Employment: Self-employed, Director/Producer/Playwright
Job Description: I am a freelance theater director and producer working on some of my own projects and contracted opportunities. I am currently on a fellowship from Theatre Communications Group to work at Park Square Theatre in St. Paul, MN.

Jason Kammerdiener ’10 [LinkedIn™]
Colgate Academics: Environmental Studies, History
Panel: Computing/Technology

Employment: Lead Information and Digital Architect, Colgate University
Job Description: I create, manage, and maintain online content about the university and interactions with its website to ensure positive user experiences and the achievement of targeted goals.

Ivan Kara ’06 [LinkedIn™]
Colgate Academics: Economics
Graduate Education: Columbia University, MBA
Panel: Financial Services

Employment: Investor, PSAM
Job Description: I evaluate stocks and bonds of public companies undergoing important changes such as a new Chief Executive Officer, business restructuring, or acquisitions/sales of large assets. Based on the findings of my research, I make investment recommendations to my partners.
Kathleen Kohl ’09  
Colgate Academics: Art & Art History  
Graduate Education: University of Texas at Austin, MFA Sculpture + Extended Media  
Panel: Arts

Employment: Full-time Graduate Student  
Job Description: I am currently pursuing my MFA in Sculpture + Extended Media at the University of Texas at Austin. I have previously shown works in the Bruce High Quality Foundation’s “Last Brucennial” and “Constructed, Combined, Collaged & Congruent” curated by Robert Dimin at Galerie Protégé. I participated in the Socrates Sculpture Park/Hans Ulrich Obrist’s 2013 “do it” outside exhibition and Alison Pierz’s “No Object” show at Trestle Project Space. I was selected as a 2015 recipient of the Atlantic Center for the Arts Residency in New Smyrna Beach, Florida and was a 2012 recipient of the Gullkistan Residency in Laugarvatn, Iceland. My art has been featured in “Family Dinner #1” at BHQFU, “Project Art” for Project Paz, “Rainbows and Marshmallows” curated by Anne Huntington and Natalie Trainor, 139 Art & Design Co-op, and “Composition of the Surrounding” at AES/Repetti Gallery. My work was also included in the 2011 e-flux/Serpentine Galley AUP Archive for Art Basel. My work will be included in the forthcoming People’s Gallery exhibition at the Texas State Capitol Building in Austin.

Kay LaBanca ’05  
Colgate Academics: English  
Graduate Education: Harvard University, Master’s in Education, Learning and Teaching  
Panel: Education

Employment: Staff Development Teacher, Montgomery County Public Schools  
Job Description: I am responsible for the professional growth and development of over 80 staff members at one of the most highly impacted middle schools in my county, the fourth largest public school district in the country. As a Lead Teacher & Staff Development Teacher, I model best practices, coach all teachers, and aim to lead for equity to close the ever-present achievement gap. I am an equity warrior and aim to open doors for our most underprivileged students.

Kirsten Lalli ’11  
Colgate Academics: Educational Studies, Molecular Biology  
Panel: Government/Public Service

Employment: Analyst  
Job Description: I help defend U.S. government communications and communications systems from close-access physical and technical threats.
Ken Landau ’86 [LinkedIn™]
Colgate Academics: Economics, English
Panel: Business Development

Employment: NYC Branch Manager, Toshiba
Job Description: I manage Toshiba’s sales office in New York City. Our team offers business solutions in multiple areas including: document management, digital signage, technology infrastructure, and security.

John Langan ’84 P’17 [LinkedIn™]
Colgate Academics: English, Philosophy
Graduate Education: St. John University, Law
Panel: Law

Employment: Managing Partner, Barclay Damon, LLP
Job Description: I had early training as transactional lawyer on Wall Street, then as a business trial lawyer in NYC and then Syracuse. For the past 15 years I have been a Managing Partner of a 275-lawyer, 11-office law firm acting as CEO of the business.

Bobby LeGaye ’10 [LinkedIn™]
Colgate Academics: Computer Science
Panel: Computing/Technology
Employment: Innovator, Nike
Job Description: I work on enabling technologies to unlock Nike’s next innovations in footwear, apparel, and equipment.

Joe Leo ’01 [LinkedIn™]
Colgate Academics: Education, Sociology and Anthropology
Panel: Financial Services

Employment: Vice President, DLG Wealth Management, LLC
Job Description: I serve primarily as an advisor to small business owners and their businesses with regards to their personal investment portfolios, as well as their corporate retirement plans.

Sandy Li ’10
Colgate Academics: Economics, Asian Studies
Panel: Entrepreneurship
Employment: Tesla Motors
Job Description: I serve as an Owner Advisor at Tesla Motors. This is a very visible role similar to a sales manager. My responsibilities include managing 15 junior associates and exploring new, rewarding channels to expand Tesla’s client base. Tesla’s mission is to accelerate the world’s transition to sustainable transportation. Currently, Tesla produces 2 luxury electric vehicles, the Model S and the Model X. We are looking to expand our fleet with the Model 3 in 2017. Besides cars, Tesla also has a solar energy storage solution, our Powerwall is a home battery that charges using electricity generated from solar panels.

Laura McDonald ’10
Colgate Academics: Educational Studies, Sociology
Graduate Education: William Esper Studio, Acting
Panel: Arts

Employment: LauraMcDonaldActs.com
Job Description: I am an actress and comedian based in Los Angeles. I am known for my spot-on impression of Kristen Stewart and my work with the comedy YouTube channels BarelyProductions and the Key of Awesome. I have been on 30 Rock, in commercials for Cablevision, Alexander Wang, Sally Hansen, and Match.com (coming in Jan 16!). I have also appeared in plays in NY & LA, and in numerous short films you will probably never see. I also perform stand up around LA.

Josh McLane ’10 LinkedIn™
Colgate Academics: Environmental Economics
Graduate Education: University of Pennsylvania, MBA
Panel: Consulting
Employment: Full-time Graduate Student.
Job Description: I am currently a first year MBA student pursuing a career in marketing strategy and marketing analytics in the technology sector. I spent the last 4.5 years working in consulting focusing on customer strategy for airlines, hotels, and retail clients.

Brittany Messenger ’10 LinkedIn™
Colgate Academics: English, Writing and Rhetoric
Panel: Communications

Employment: Copywriter, Carbone Smolan Agency
Job Description: I’m the first in-house copywriter at Carbone Smolan Agency (CSA), a branding firm in New York. I am responsible for almost all of the written content we deliver to clients. I write things like video scripts, website content, taglines, and advertising content. I also manage all of our naming and brand voice projects.
Michael Miller ’12 LinkedIn™
Colgate Academics: Economics, International Relations
Panel: Financial Services

Employment: Options Trader, Consolidated Trading LLC
Job Description: I serve as a market maker in equity index options for the Russel 2000 and the Nasdaq. I am a group head and risk manager.

Caitlin Moore ’11 LinkedIn™
Colgate Academics: English, Women’s Studies
Panel: Entertainment/Media

Employment: Manager of Operations, Live Events Department, William Morris Endeavor | IMG
Job Description: The Live Events Department at WME produces arena tours for our top-tier speaking clients. I oversee the Operations team, the Merchandise team, Accounting and HR.

Christopher Moy ’11 LinkedIn™
Colgate Academics: Political Science
Panel: Real Estate

Employment: Assistant Superintendent, Suffolk Construction Company
Job Description: I work in the commercial division of a national commercial construction company based in Boston, MA. Currently, I am a team member managing daily field operations of a 60-story tower in the Boston metro area. This project includes a Four Seasons Hotel featuring a restaurant/spa area, in addition to 180 private residences.

Melissa Nozell ’10 LinkedIn™
Colgate Academics: Religion, South Asian Studies
Graduate Education: Harvard University, Master’s of Theological Studies
Panel: Nonprofit/Common Good

Employment: Program Specialist, Religion & Peacebuilding, U.S. Institute of Peace
Job Description: The Religion & Peacebuilding Center at the U.S. Institute of Peace seeks to combat violent extremism by advancing the peacebuilding capacity of religious leaders in conflict zones through research, program development, and best practice identification. As a program specialist, my responsibilities include research, analysis, and outreach, both in the U.S. and in the regions in which we operate.
Elizabeth Oblinger ’10 LinkedIn™
Colgate Academics: International Relations, Middle Eastern Studies and Islamic Civilization
Graduate Education: Air Command and Staff College (USAF), Certificate Program in National Security Studies
Panel: Government/Public Service

Employment: Manager, Government Relations, Cox Enterprises
Job Description: I research public policy proposals that would impact the business and tracking of Senate and House legislation. In addition, I will help prepare for when company executives visit Capitol Hill.

Parker Paulin ’09 LinkedIn™
Colgate Academics: French, Mathematical Economics
Graduate Education: Dartmouth College, MBA & CFA
Panel: Financial Services

Employment: Full-time Graduate Student
Job Description: Prior to Dartmouth, I worked in Equity Research at Wells Fargo Securities where I was part of a team that covered ~20 stocks in the semiconductor sector, issued ratings (e.g. ‘buy’, ‘hold’, ‘sell’) on these stocks, and spoke with buy-side investors (namely institutional investors and hedge funds) about our ratings decisions. In addition to our normal coverage we also provided due diligence work for deals being proposed by investment bankers.

Andrew Pettit ’11 LinkedIn™
Colgate Academics: Environmental Geography, Political Science
Panel: Consulting

Employment: Associate, ICF International
Job Description: I assist federal agencies, international governments, and private-sector clients reduce greenhouse gas emissions, and develop and implement climate change and sustainability initiatives.

Jason Rand ’07 LinkedIn™
Colgate Academics: Art & Art History, Political Science
Graduate Education: University of California - Davis, MBA
Panel: Computing/Technology
Employment: Senior Account Manager, Twitter
Job Description: I work with Tech B2B marketers/social media managers on their marketing strategy and help them execute Twitter-promoted campaigns by leveraging Twitter’s suite of products. I serve as a subject matter expert for Twitter organic and marketing best practices, and work closely with internal stakeholders to influence the Twitter product roadmap and internal vertical marketing strategy.

Sian-Pierre Regis ’06 LinkedIn™
Colgate Academics: Sociology
Panel: Entertainment/Media

Employment: Founder, SWAGGER
Job Description: I am the founder of a successful pop-culture website, Swagger.NYC; I also serve as a pop-culture/social contributor to CNN/HLN.

Matt Reilly ’88, MAT ’90
Colgate Academics: German, International Relations
Graduate Education: Colgate University, MAT; Syracuse University; CAS
Panel: Education

Employment: Superintendent of Schools, Cazenovia Central School District
Job Description: I am the chief executive officer committed to student growth and achievement. I have oversight of 1500 students and 200+ faculty and staff, and an annual budget in excess of $26 million. I am responsible for district operations including educational direction, personnel, financial management, facilities management, and community relations.

Nina Restieri ’90 LinkedIn™
Colgate Academics: English
Panel: Entrepreneurship

Employment: Founder/President, momAgenda
Job Description: I started a business creating and selling organizational tools, like day planners and home organizers, specifically for moms. As Founder/President, I am responsible for all aspects of the business, but I am specifically focused on creative development, marketing, and social media.

Kathryn Roberts ’01 LinkedIn™
Colgate Academics: Environmental Geography
Graduate Education: Duke University, Master’s in Environmental Management
Panel: Sustainability/Environment
Employment: Division Director, New Mexico Environment Department
Job Description: I currently oversee four Bureaus (Hazardous Waste; Solid Waste, Petroleum Storage Tanks; DOE-Oversight) within the Resource Protection Division of the New Mexico Environment Department (NMED). This entails management of division budget, employee performance, hiring, and final decisions on permitting/regulatory actions. At present, I have eight direct reports and approximately 160 indirect reports.

Tal-ee Roberts ’01 LinkedIn™
Colgate Academics: English, Creative Writing
Panel: Computing/Technology

Employment: Co-Founder/Tech Editor, Gear Institute, LLC
Job Description: As a co-founder of Gear Institute I wear many hats on a day-to-day basis, such as editing news and test results, monitoring and tweaking server/website settings, or traveling with our test team to a forest or jungle to evaluate the latest outdoor equipment.

Carole Robinson ’83 P’18 LinkedIn™
Colgate Academics: English
Panel: Communications

Employment: Communications Executive, self-employed
Job Description: I spent thirty years at Viacom as a communications executive and chief of staff. I built and represented great brands, developed innovative internal and external communications strategies, put strong teams together, managed change, and fostered a collaborative, fun and unique company culture. I left the company in March and have been doing pro bono work for The Public Theatre and The Brooklyn Museum.

Sally Sachar ’81 LinkedIn™
Colgate Academics: Political Science
Graduate Education: Boston University, MBA; Harvard Business School, Executive Education
Panel: Nonprofit/Common Good

Employment: Chief Operating Officer, UsAgainstAlzheimers
Job Description: I oversee the full enterprise, including operational and financial management, communications and external affairs, budget development and strategy, financial reporting and independent audit, contract development and oversight, and program management. I manage a $3.3 million annual budget, including a 501c(3) and a 501c(4).
Yuni Sameshima ’13 LinkedIn™
Colgate Academics: Economics, Molecular Biology
Panel: Entrepreneurship

Employment: CEO, Chicory
Job Description: I run a tech startup. I am in charge of fundraising, product development, sales, business development, and HR.

Jon Sendach ’98 LinkedIn™
Colgate Academics: French, Political Science
Graduate Education: New York University, Master of Public Administration, Health Policy & Management
Panel: Health/Health Care

Employment: Deputy Executive Director, North Shore University Hospital
Job Description: I am the chief operations executive at a major academic medical center in the New York metropolitan area. I am part of the senior executive team, and my position reports to the CEO.

Clarissa Shah ’10 LinkedIn™
Colgate Academics: Chinese, Political Science
Graduate Education: Washington University in St. Louis, Law and Master’s in East Asian Studies: Chinese Language and History
Panel: Law

Employment: Counsel, Emerson
Job Description: I facilitate the procurement of products and services on behalf of Emerson businesses, ensuring that the transactions are legally compliant and in the best interest of our company.

Tushin Shah ’10 LinkedIn™
Colgate Academics: Philosophy
Graduate Education: Washington University in St. Louis, Law
Panel: Law

Employment: Associate, Kirkland & Ellis LLP
Job Description: I am a corporate associate with a practice focused on representing private equity sponsors and public and private company clients in complex business transactions, including mergers and acquisitions, joint ventures, private equity investments, recapitalizations, leveraged buyouts and related general corporate counseling.
Joe Spina ’14 LinkedIn
Colgate Academics: Biology, Spanish
Panel: Scientific Research

Employment: AbbVie
Job Description: At AbbVie, a global biopharmaceutical company, I provide in-vitro research support for various projects in the Discovery pipeline. I am responsible for developing and executing experiments that will test the potency of compounds that were designed and synthesized by medicinal chemists. My lab focuses on early-stage projects, and our data supports the progression of exciting compounds through to late-stage development, and the clinic.

Amy Steigerwald ’05 LinkedIn™
Colgate Academics: German, Political Science
Graduate Education: Georgetown University, MBA
Panel: Financial Services

Employment: Private Wealth Advisor, Morgan Stanley
Job Description: I serve a select group of institutional and private investors, including family offices, foundations and endowments, and successful entrepreneurs, venture capitalists, and executives. We act as a single point of contact and leverage the firm’s expertise and global resources for all of our clients’ diverse and complex investment management needs.

John Steigerwald ’07
Colgate Academics: Art History, Geography
Graduate Education: Cornell University, MBAs
Panel: Marketing/Market Research

Employment: Marketing and Sales Representative, Cathedral Candle Company
I work for my family’s business, a candle factory started by my great-great grandfather in 1897. My work encompasses everything from sales visits and customer service, to digital marketing, advertising, public relations, and more.

Christine Swanson ’06 LinkedIn™
Colgate Academics: Computer Science, Physics
Panel: Computing/Technology

Employment: Senior Software Developer, Paychex
Job Description: I am a technical lead within a large team of enterprise developers that is dedicated to developing SaaS products, which we sell to our clients. My primary field of expertise is Oracle databases, however I work on the entire application stack from infrastructure to client-facing web applications.
Paul Toscano ’07 LinkedIn™
Colgate Academics: Film & Media Studies, Psychology
Graduate Education: New York University, MBA
Panel: Entrepreneurship

Employment: Chief Operating Officer, Joyride Coffee
Job Description: As Chief Operating Officer, I am tasked with the major strategic and operational concerns of Joyride on a day-to-day basis. My longer term projects include our national expansion (adding new cities of operation), and development of business relationships.

Aichida Ul-Aflaha ’05 LinkedIn
Colgate Academics: Anthropology, Environmental Science
Graduate Education: Johns Hopkins University, Master’s in International Relations and Affairs
Panel: Nonprofit/Common Good

Employment: Consultant, The World Bank
Job Description: I provide technical assistance to governments interested in becoming more transparent, accountable and responsive to their citizens.

Marvin Vilma ’14 LinkedIn™
Colgate Academics: French, Sociology
Graduate Education: Boston University, Master’s in Education, Curriculum and Instruction
Panel: Education

Employment: Admission Counselor, Babson College
Job Description: My role at Babson is to ultimately recruit high school seniors by increasing Babson’s visibility across the country. In addition, I also work to identify students who meet our academic profile and, whom we feel, will make an impact on our campus. Lastly, I lead an initiative committed to increasing awareness about college readiness in communities that have traditionally not had access to higher education.

Mark von Topel ’01 LinkedIn™
Colgate Academics: Theater
Graduate Education: New York University, Master’s in Food Policy; Culinary Institute of America, Culinary Arts
Panel: Government/Public Service

Employment: Management Analyst and Contract Administrator, District of Columbia Department of Human Services
Job Description: I work on a project that is integrating how social services including Medicaid and food stamps are administered in the District of Columbia. This will allow customers to go to one place to determine their eligibility for various programs without having to go to each program to receive benefits.

Carlton Walker ’10 LinkedIn™
Colgate Academics: Sociology and Anthropology
Panel: Business Development

Employment: Account Manager, Indeed.com
Job Description: Indeed is the #1 jobsite in the world. Companies advertise their jobs on the site. My sole responsibility is to strategize and optimize their advertising (money spent) on the website.

Brian Walsh ’06 LinkedIn™
Colgate Academics: Physics/Astronomy
Graduate Education: Boston University, Ph.D. in Astronomy
Panel: Scientific Research

Employment: Professor, Boston University
Job Description: I’m active in designing, building, and operating science-oriented spacecraft to study planetary magnetic fields.

Madeline Watrobski ’09 LinkedIn™
Colgate Academics: Educational Studies, Molecular Biology
Graduate Education: University of Rochester, MBA Marketing & Corporate Strategy
Panel: Marketing/Market Research

Employment: Analyst, Nielsen Research
Job Description: I help retail and restaurant clients solve their business needs by designing custom research projects. Each survey is specifically designed to target the business issues at hand, and we then tell the story behind the data to offer insights and solutions.

Ayanna Williams ’08 LinkedIn™
Colgate Academics: Geography, Sociology
Graduate Education: Emory University, Master’s of Public Health
Panel: Health/Health Care
Employment: Research Consultant, The Lewin Group
Job Description: I work on short-term contracts for federal health clients, including the Centers for Medicare and Medicaid Services and the Office of Head Start. My recent work has focused on providing qualitative analysis and evaluation of health care innovation projects, creating and publishing dashboard reports using SAS and Excel, providing ongoing technical assistance to CMS awardees, developing trainings and protocols for Head Start content area experts, and performing site visits at Head Start facilities.

Kim Wolf ’02
Colgate Academics: Anthropology, Political Science
Graduate Education: Completed graduate level coursework (non-degree) in social work, gerontology, and non-profit management
Panel: Nonprofit/Common Good

Employment: Executive Director/Founder, Beyond Breed
Job Description: I’m the founder and executive director of Beyond Breed, a non-profit organization that helps pet owners in under-resourced neighborhoods of Brooklyn by assisting with veterinary care, pet food, and other resources needed to help keep their pets healthy and out of the animal shelter system.

Christopher Wolyniak ’01 LinkedIn™
Colgate Academics: Chemistry, Economics
Graduate Education: Cornell University, Master’s and Ph.D. in Chemistry
Panel: Scientific Research
Employment: Manager, Analytical Research and Development, Avon Products, Inc.
Job Description: I am responsible for oversight of day-to-day work, establishing priorities, and team members. I work with various departments across research and development and the greater Avon company addressing various scientific questions.

Kurt Wright ’81 LinkedIn™
Colgate Academics: Economics, History
Graduate Education: Columbia University, MBA; New York University, Master’s in Accounting
Panel: Real Estate

Employment: CEO, Quadrant Real Estate Advisors
Job Description: I am the CEO and institutional investment advisor for a commercial real estate investing firm with $6 billion of assets under management. My company has offices in Atlanta, London and Australia.
Samantha Zuhlke ’10 LinkedIn™

Colgate Academics: Geography, Political Science
Panel: Entertainment/Media

Employment: Program Manager: Explorers-in-Training, National Geographic Society
Job Description: I manage a portfolio of international and national hands-on education programs for students in grades K-college. My responsibilities include strategic planning, content creation, personnel management, relationship building, budgeting, and creating new programs for National Geographic.
Jason Alexander ‘17
Home: Rumney, NH
Research: Colgate University, Hamilton, NY
Major/Minor: History/Japanese

Highlights: With a fellowship from Colgate’s University Studies Division, I conducted independent interdisciplinary research on Japanese literature and history. While learning more sophisticated research methods such as travelling to Cornell University’s specialized libraries and translating some minor texts, I drafted a report on my findings to be used in further research. The topic concerned Japanese 19th century perceptions and discriminations between members of different classes and locations within Japan, holding ramifications for understanding current urban-rural divisions.

Grace Berkery ‘16
Home: Summit, NJ
Internship: Ernst and Young, Paris, France
Major/Minor: Economics/Art History

Highlights: This past summer I worked in financial performance improvement at EY. It was a really rewarding experience because I was able to learn both a new trade and experience the wonderful culture of France.

Eli Brick ‘17
Home: Lexington, MA
Internship: Bright Start, Hout Bay, Western Cape, South Africa
Major/Minor: Geography

Highlights: I coordinated, planned, and managed the Bright Start Community Workshop Programme for the month of July 2015. I also organized parenting workshop for members of the Hangberg and Imizamo Yethu communities in Hout Bay, and worked with professionals in the fields of Nutrition and Social Work to arrange the facilitation of ‘Child Nutrition’ and ‘Anger Management: Effective Communication and Conflict Resolution’ workshops.

Mackie Burr ‘16
Home: Oceanside, CA
Internship: The CDM Company, Lake Forest, CA
Major/Minor: Economics/Political Science
Highlights: I was a marketing intern for The CDM Company, which is a company with a very unique business model: one part promotions agency, one part entertainment and partnerships firm, and one part product development studio. I worked mostly for their subsidiary company called By George!, which is a boutique marketing firm that specializes in developing custom promotions and strategies that result in a greater level of interactivity and higher overall sales for their clients. I mostly worked with their relatively new client at the time Johnny Rockets, and I assisted them in creating integrated promotional campaigns aimed at connecting and building awareness between their brand and the target consumer (millennials).

Georgia Butcher ‘17
Home: Duxbury, MA
Job/Research: EsTeam, Duxbury, MA
Major/Minor: Anthropology

Highlights: I was in charge of leading activities and classes that focus on the importance of fitness, health, and healthy relationships with girls 2nd grade to 9th grade. I also conducted interviews, focus groups, and surveys to determine what kind of pressures these girls are under and where they come from, family, friends, media, etc. It really bothered me to learn how young some of these girls are being told there is something wrong with them and I do not think that most people, parents and others understand how much pressure they are inadvertently putting on these girls.

Ben Campbell ‘16
Home: Cherry Valley, NY
Internship: Environment New York, New York, NY
Major/Minor: Environmental Geography
Highlights: I worked underneath Heather Liebowitz, the Director of Environment New York. I worked on several campaigns focused on advocating for the Clean Power Plan and Governor Cuomo’s various solar initiatives. Participation in these campaigns included making phone calls to discuss policy with New York State public officials as well as doing research on these topics.

Lauren Casella ‘16
Home: Wallingford, PA
Internship: Museum of Modern Art, New York, NY
Major/Minor: Political Science & Religion
Highlights: I served as the only intern for the marketing department. The formal internship program at MoMA chose 33 interns from a pool of 900+ applicants. I worked directly with the marketing department supporting them in their day to day initiatives and researching future projects and analytics to track past success of marketing campaigns.

What advice would you give a student who is first exploring career options?
I would recommend that a student begins their search by making an appointment at Career Services and speaking with an advisor. Doing so my first year allowed me the chance to talk through my interests and identify possible fields that may align well with my skill set. Following that initial meeting I think it is critical to explore resources like Vault Guides and naviGATE to understand some of the opportunities that exist in various industries for undergraduate students.

Miriam Charry ‘16
Home: Middletown, CT
Internship: Burson-Marsteller, New York, NY
Major/Minor: International Relations/History

Highlights: I worked in Burson-Marsteller’s Core Services practice, which is their in-house advertising agency. I participated in many traditional account-side advertising activities, including client meetings, ad proofing, change orders, job starts, putting together RFP’s, creating billing packets, and more. I also took part in the regular Harold Burson Internship Program activities, which included weekly seminars and lectures, networking events with other companies under the Young & Rubicam umbrella, lunches with senior leadership, and a final presentation of a full communications plan in a team of 5 to a panel of C-level executives and clients.

Kit Chung ‘18
Home: Oakland Gardens, NY
Internship: Dr. Dong Hong Shong, Flushing, NY
Major/Minor: Molecular Biology

Highlights: This summer I worked in a family doctor clinic as a medical assistant. It allowed me to learn how to use the electrocardiogram and sonogram, draw patient’s blood, communicate with patients to ask their reasoning for seeing the doctor, administer injections, read lab reports and package blood to labs.

Savannah Donahue ‘17
Home: Westport, CT
Internship: The Celebrity Cafe
Major/Minor: English/Film and Media Studies
Highlights: I wrote articles and reviews for an online website that covers both news and entertainment. They were published onto the site.

**Tricia Dunham ’17**
**Home:** Stonybrook, NY  
**Internship:** South Shore Neurologic, Patchogue, NY  
**Major/Minor:** Neuroscience  
**Highlights:** I worked at South Shore Neurologic Center working on clinical data regarding TCD bubble test analysis and the association to white matter abnormalities.

**Caleb Eckenwiler ’16**
**Home:** Washington, DC  
**Internship:** Translation Excellence Inc., Denver, CO  
**Major/Minor:** Chinese  
**Highlights:** This summer I worked for Translation Excellence Inc. in Denver Colorado. I provided them with SEO (Search Engine Optimization) work, Marketing work, and helped translate documents from Chinese-English, English-Chinese, and Arabic-English.

**Taylor Ellerkamp ’17**
**Home:** Marion, OH  
**Internship:** Marion County Prosecutor’s Office, Marion, OH  
**Major/Minor:** Psychology & Spanish  

**Highlights:** I read and summarized the case files for upcoming hearings. I also sat it on many hearings and one jury trial.

**Sofia Estay ’16**
**Home:** Seattle, WA  
**Internship:** Sotheby’s, New York, NY  
**Major/Minor:** International Relations/Art & Art History  

**Highlights:** I assisted Latin American Art specialists through research and administrative tasks in preparation for the upcoming Latin American sale and private selling exhibition. One of my main responsibilities is researching provenance (ownership history of the art) to confirm authenticity before the work goes to auction. Other responsibilities included organizing client visits, planning art shipments, and securing consignments. My internship required me to communicate with clients all around the world in English and Spanish.
Natalie Fine ’16
Home: Dallas, TX
Internship: Relevant, New York, NY
Major/Minor: Philosophy/Writing & Rhetoric

Highlights: I assisted in coordinating brand activations and events for well-known accounts, and gained onsite experience for said activations and events.
What advice would you give a student who is first exploring career options?
Take a look at your own skills and what you are good at. From that list, narrow down which skills you enjoy. At that point, assess what career paths have the potential for both areas to come through.

Rachel Geyer ’17
Home: Plainview, NY
Internship: Stony Brook University Hospital, Stony Brook, NY
Major/Minor: Psychology/Spanish

Highlights: This summer, I interned at Stony Brook University Hospital, in the In-Patient Child Psychiatric Unit, in Stony Brook, NY. I worked with a treatment team of psychiatrists, a psychologist, teachers, nurses, a recreational therapist, medical students, and a social worker as I explored some of the careers I have been thinking about pursuing. On the unit, patients ranged from 5-12 years old. I sat in during the admissions, where I learned all about the many different ways challenging experiences and patient/family histories can impact a child’s life. I learned from the psychiatrists all about the presentations of various illnesses in children, the medications they use, and how they diagnose patients. I also attended parenting training sessions, where the psychologist trained the parents how to implement the “Behavioral Management Program” that the treatment team uses to work on improving the children’s behavior. I worked with children in group therapy sessions led by the recreational therapist, and helped the psychologist during the children’s goal discussion groups. Lastly, I worked very closely with the social worker, completing various tasks such as writing psychosocial reports that synthesize the information that the social worker needed about each patient and completing applications that helped to connect children with support services in the community after they were discharged.

Ryan Groffie ’16
Home: Toms River, NJ
Internship: PVH Corporation, New York, NY
Major/Minor: International Relations
Highlights: Over the summer I worked for PVH Corporation, which owns brands such as Calvin Klein and Tommy Hilfiger. Over the 10-week program, I worked with a group of interns to create a marketing campaign for one of our brands and later presented it to the Corporate Executives.

Sara Hinton ‘16
Home: Scranton, PA
Internship: L’Oréal, New York, NY
Major/Minor: Art & English (Creative Writing)

Highlights: I was able to feel out the corporate setting and how a large company functions at L’Oréal. The job helped me in recognizing the kind of environment in which I want to be after graduation. I worked on projects like a full-time hire on my team and I completed an intern project which I presented to the group’s Vice President of sales. AND, I can now name all of the essie nail polish shades.

Kerry Houston ‘16
Home: Morristown, NJ
Internship: Fox News Channel/Fox Business Network, New York, NY
Major/Minor: English/French

Highlights: I assisted in the production of live, unscripted 2-hour business show, “Cavuto: Coast-to-Coast.” I conducted extensive daily research on breaking news stories related to the economy, including market trends and global financial developments, to ensure reporting accuracy for on-air talent and featured guests. I was also responsible for general graphic design of show and coordinating with guests. Finally, I served as lead associate, overseeing a team of 8 other college associates and assumed additional promotional responsibilities within Fox’s HR department as needed, such as marketing “Fox Fan Weekend.”

Alyse Kalish ‘16
Home: Lake Forest, IL
Internship: Guest of a Guest/Prose Medi, New York, NY
Major/Minor: English (Creative Writing)

Highlights: I worked part-time for two organizations. Guest of a Guest is an online culture website on big city lifestyle, events, and people. I wrote daily articles and attended NYC events. I also worked at Prose Media, a content marketing company. I worked on writing ebooks that would educate businesses and blog posts on content marketing.
Courtney Kameros ’17
Home: Bethesda, MD
Internship: LiquidTalent, New York, NY
Major/Minor: Biology
Highlights: This summer I worked as a Marketing and Sales associate for LiquidTalent, an online and mobile platform that connects on-demand workers with simulating work in the Manhattan area. My role included talent acquisition, community management, planning marketing strategies, hosting events as well as usability testing.

Elizabeth Kilbride ’16
Home: New Canaan, CT
Internship: Center for Migration Studies, New York, NY
Major/Minor: International Relations/Middle Eastern & Islamic Studies

Highlights: I managed and contributed to the Center for Migration Study’s (CMS) online communications and social media marketing, including maintaining CMS’s social media presence on Twitter and contributing a blog post for the website. I also assisted with organizing and marketing CMS programs, specifically dialogues and conferences, and researched funding opportunities for non-profit initiatives. Additionally, I had an internship at the UNHCR (the UN refugee agency) as part of the Geneva program last spring. While there, I researched Country of Origin Information (COI), the information used in procedures that assess claims to refugee status and support legal advisors in making decisions by providing the context for: a population’s human rights and security situation; the political situation and legal framework; cultural aspects and societal attitudes; the humanitarian and economic situation; recent events, incidents.

Alexandra Krez ’18
Home: Scarsdale, NY
Internship: Mount Sinai Medical Center (Pulmonary Medicine Department), New York, NY
Major/Minor: Chemistry/Mathematics

Highlights: This summer I was fortunate to have the opportunity to intern at Mount Sinai Medical Center in NYC. Working primarily in the Pulmonary Department under the supervision of Dr. Gwen Skloot, I was exposed to the fundamentals of Pulmonary Medicine including interpretations of Pulmonary Function Tests (PFTs), CT scans and chest x-rays. Most importantly, I gained insight on how to examine, interact with and treat patients by shadowing various Fellows and Attendings in the chest clinic and on grand rounds. In addition to the Pulmonary Medicine Department, I had the opportunity to be exposed to the Emergency and Surgical Departments. I observed various procedures including an open gastrojejunostomy, an open left inguinal hernia repair and a laparoscopic cholecystectomy.
JP Letourneau ’16
Home: Centerport, NY
Internship: CBS News, New York, NY
Major/Minor: Political Science
Highlights: As an intern with CBS News’ Investigative Unit I had the opportunity to assist producers in breaking news situations via social media and background searches. I also had a piece published on the CBS News website with my own byline. Throughout my ten weeks at CBS this summer I made connections with various members of the staff for shows like “the CBS Evening News” and “CBS This Morning.” I commuted (and successfully endured that commute) into New York City each day from my Long Island residence.

Zoey Liu ’18
Home: China
Summer Courses: Vanderbilt University, Nashville, TN
Major/Minor: Mathematical Economics
Highlights: I participated in the Accelerator Summer Business Program that is designed to provide non-business students with experience and knowledge on business. During the one-month program, we did five consulting projects for various firms, and presented our solutions to clients.

Jackie Macy ’16
Home: Walnut, CA
Internship: Sprout Children’s Therapy Center, North Hollywood, CA
Major/Minor: Educational Studies
Highlights: I participated in a wide variety of activities related to private practice speech and language therapy as well as running a private practice. I was a play partner to the children, provided a model for speech, language, and pragmatic skills, as well as made therapy materials for kids to access in order to complete homework assignments.

Catherine Matuska ’16
Home: Darien, IL
Internship: U.S. House of Representatives, Washington, DC
Major/Minor: Political Science/Economics
Highlights: I interned with the office of Congressman Blake Farenthold (R-TX-27). My responsibilities typically consisted of attending legislative hearings and taking notes for staffers, leading constituent tours, and handling the phones to provide information to district constituents and various House offices.
Chelsea Mohr ‘17

Home: St. Louis, MO

Internship: Inflatable Film, Seattle, WA

Major/Minor: Sociology/Film and Media Studies

Highlights: My summer experience was a continuation of an internship I have held since January 2015, but having more time over the summer allowed me to dive deeper into my role as Outreach Assistant. I worked for Inflatable Film, a small, independent film production company based in Seattle, WA. All of my work for them can be done over the Internet and phone. My duties involve running the Twitter accounts for two feature documentaries, and researching and contacting potential partners and sponsors for the film. It was a great experience that allowed me to explore my interest in the film industry and gain invaluable experience for my career goals.

Jack Nuveen ‘16

Home: Grand Forks, ND

Internship: The New York Center for Orthognathic and Maxillofacial Surgery, New York, NY

Major/Minor: Neuroscience & Spanish

Highlights: I worked as a surgical assistant for NYCOMS in Manhattan, New York, New York. I worked in between New York Presbyterian Hospital/Cornell-Weill Medical Center, the NYCOMS private practice, and the Cornell Weill Craniofacial clinic assisting in various types of surgeries including but not limited to mandibular distractions, wisdom teeth extraction, sinus lifts, rhinoplasties, remus grafts, and implant placements. I also participated in the initial stages of research gathering for a paper focusing on Bone Anchoring Maxillary Protraction (BAMP) devices and their many uses. I worked between 8-14 hours per day for 11 weeks and the internship was paid.

Erica Pais ‘17

Home: Sharon, MA

Internship: Community Servings/The Institute for Leadership and Training (TILT), Boston, MA

Major/Minor: Sociology & Educational Studies

Highlights: At Community Servings I worked with the Communications Team to work on a series of projects, some relating to branding, for example. At TILT, I helped pioneer the social media plan, made sales calls and contributed to brainstorming sessions about branding.

Susan Price ‘16

Home: Dallas, TX

Internship: U.S. Department of State, Bangkok, Thailand

Major/Minor: International Relations/Film and Media Studies
**Highlights:** This was actually my internship after my sophomore year but I spent 10 weeks interning with the U.S. Embassy in Bangkok, Thailand. I lived with a diplomat and another intern as well. It was a great experience as I got to experience what life as a Foreign Service Officer is like and gain valuable career skills. It helped me to determine that the Foreign Service is a career path I would like to pursue. I was also able to travel extensively throughout Thailand and Southeast Asia.

**Taylor Santomauro ’16**
**Home:** Buffalo, NY  
**Research:** National Institutes of Health, Bethesda, MD  
**Major/Minor:** Neuroscience

**Highlights:** I conducted research with Dr. Joseph Steiner’s laboratory team at the National Institute of Neurological Diseases and Stroke (NINDS) for the summer and fall terms as part of Colgate’s NIH off-campus study group. Dr. Steiner’s work in neurotherapeutic development focuses on elucidating and combating those cellular mechanisms at work in the pathophysiology of Alzheimer’s disease as well as HIV-related neurodegeneration.

**Alison Scalzo ’16**
**Home:** Hamilton, NY  
**Internship:** Atkins Nutritional, Denver, CO  
**Major/Minor:** Psychology & Educational Studies

**Highlights:** I spent the summer compounding consumer trend reports over the past decade. Using roughly 70 reports I performed a critical analysis and created an application report on future products the company planned to launch. Finally, I presented the report to the entire marketing department in an hour and a half long presentation.

**Orion Schelz ’17**
**Home:** Flagstaff, AZ  
**Internship:** Children and Youth First Nepal  
**Major/Minor:** Political Science

**Highlights:** I worked remotely helping to manage the website for Children and Youth First, a nonprofit that helps to build schools for underprivileged children in rural Nepal. I worked under recent Colgate graduate Amanda Brown to help with web and marketing projects, including designing digital graphics and web pages for the organization. I had a great experience and am still working with CYF this semester as a team member.
Maria Shayo ’17
Home: Daressalaam, Tanzania
Internship: CBS Investments, Daressalaam, Tanzania
Major/Minor: Physical Science/African Studies

Highlights: I worked in the tax department of CBS Investments in Dar Es Salaam, Tanzania. My primary responsibility was filling out taxes, and noting changes on taxes imposed by the government during the national budgetary sessions. I was able to network with an NGO called IDev that was focused on creating a TV program to educate the youth on the importance of voting, as elections were 4 months away. My responsibility with IDev was to assist in the editing of scripts, as well as bring in new ideas to the team.

Young Sohn ’18
Home: Holbrook, NY
Internship: Doctors Without Borders, New York, NY
Major/Minor: Medical Anthropology
Highlights: My responsibilities were to assist in organizing and handling logistical needs of MSF’s 19th General Assembly. I as well worked closely with the finance department during the assembly during registration.

Lizzie Souter ’16
Home: Emerald Hills, CA
Internship: University of Colorado Anschutz Campus, Denver, CO
Major/Minor: Cellular Neuroscience & English Literature
Highlights: I worked in the Department of Neuroscience on Multiple Sclerosis clinical trial research due to my interest in Multiple Sclerosis specifically. During my internship, I was responsible for organizing and presenting data collected over a three-year clinical drug trial. I worked closely with the department’s biostatistician and was responsible for presenting our work to the Project Manager and Primary Investigator. My day-to-day tasks varied and included transferring information from patient files to electronic databases, organizing patient files for storage, running basic statistical analysis on the data to identify variables of interest, and generating tables and figures for manuscript.

Julia Taibl ’17
Home: Boston, MA
Internship: Sperry Van Ness International Corporation, Boston, MA
Major/Minor: Sociology & Russian
Highlights: I had a wonderful summer internship experience working for a Colgate alum - Diane Danielson ‘89. As I was the only intern at a relatively small company, I was given a wide variety of responsibilities, from creating videos and writing blog articles to editing legal documents. My Colgate alum boss, who is the COO of the company, even brought me along on 2 business trips to Chicago and Dallas, where I got the chance to present in front of around 100 regional managers. It was such a rewarding and positive experience that I am almost certainly returning next summer.

Taryn Tomczyk ‘16
Home: Blakely, PA
Summer Courses: Tuck School of Business, Hanover, NH
Major/Minor: Economics
Highlights: I participated in a highly selective 30-day program taught by MBA faculty, providing in-depth introduction to accounting, corporate finance, managerial economics, marketing and strategy. I was also able to perform a team-based valuation analysis of Halliburton Company. I then executed financial and strategic assessments, a DCF analysis, and a final presentation in front of MBA faculty, industry experts, and my colleagues.

Galton Van Sluytman ‘16
Home: Brooklyn, NY
Internship: Top Tier Hospitality, New York, NY
Major/Minor: Philosophy

Highlights: I was an intern at Tier Hospitality. They own 3 nightclubs in New York City as well as an event agency.

Elliot Voss ‘17
Home: Seattle, WA
Internship: sPower, Salt Lake City, UT
Major/Minor: Geography

Highlights: I did whatever they told me. I got lunches, I worked with clients. I did some GIS modeling. Learn excel because most interns do a lot of data room entry and excel entry.

Haochuan Wei ‘16
Home: Shanghai, China
Research: Colgate University, Hamilton, NY
Major/Minor: Chemistry & Mathematics
**STUDENT PRESENTERS**

**Katy Welp ‘16**

**Home:** Springfield, VA  
**Research:** National Institutes of Health, Bethesda, MD  
**Major/Minor:** Molecular Biology/Sociology

**Highlights:** I worked on a project related to relapse of pediatric acute lymphoblastic leukemia and the mechanism behind loss of CD19 protein expression due to chimeric antigen receptor therapy. I worked in a lab for 40+ hours a week and also was a participant in the Colgate NIH Study Group.

**Jonathan Williams ‘17**

**Home:** Syracuse, NY  
**Internship/Summer Courses:** Summer Medical and Dental Education Program – Duke, Durham, NC  
**Major/Minor:** Biology/Sociology

**Highlights:** I participated in an academic enrichment summer program that incorporated classroom courses such as Molecular Biochemistry, Human Physiology, Biomedical Ethics, and Writing in Medical Education. This preparation also incorporated a clinical research component in which I was able to rotate throughout Duke’s Medical Hospital within the Surgical Intensive Care Unit, the Oncology Department, and the Adult Emergency Medicine floor.
Patricia Apelian Aitken ’76
Location: Manhasset, NY
Colgate Academics: French
Employment: Consultant, Finance/Owner, Westgate Partners, LLC

Susan L. Becker Gould ’03
Location: New York, NY
Colgate Academics: Spanish
Employment: Human Resources Senior Manager- HR Operations Leader, PriceWaterhouseCoopers LLP

Copeland G. Bertsche ’63, P’90
Location: Montclair, NJ
Colgate Academics: German
Graduate Education: Seton Hall University, JD
Employment: Mediator, Owner of Arbitration & Mediation Services, Bertsche, Esq. Copeland G.

Elizabeth Buchbinder ’77
Location: Washington, D.C.
Colgate Academics: English
Graduate Education: Boston University, JD
Employment: Principal, National Tax Compensation & Benefits, Ernst & Young LLP

Taylor L. Buonocore-Guthrie ’08
Colgate Academics: History
Employment: Vice President, Philanthropic Investments/Talent Development, Born Free Africa

Melissa J. Coley ’79
Location: New York, NY
Colgate Academics: English
Graduate Education: New York University, MA
Employment: Vice President, Communications, Brookfield Properties Corporation
Vaughn E. Crowe ‘02
Location: Newark, NJ
Colgate Academics: Political Science
Employment: Chairman, Military Park Partnership

Sean F. Devlin ‘05
Location: Dorchester, MA
Colgate Academics: English
Graduate Work: Suffolk University, JD
Employment: General Counsel, Feeney Brothers Excavation, LLC

Carmine DiSibio ‘85, P’18
Location: New York, NY
Colgate Academics: Chemistry
Graduate Work: New York University, MBA
Employment: Global Managing Partner, Ernst & Young LLP

Aiden T. Doolittle ‘67
Location: Schenectady, NY
Colgate Academics: History
Graduate Work: University of Pittsburgh, MS
Employment: Consultant, Doolittle, Alden T.

Debra A. Duarte ‘81, P’15
Colgate Academics: Mathematics
Graduate Work: New York University, MBA

Robert P. Fenity ‘06
Colgate Academics: Political Science
Employment: Finance Chief of Staff & Senior Advisor, O’Malley for President

Diane Munzer Fisher ‘84
Location: Norcross, GA
Colgate Academics: Psychology
Graduate Work: Harvard University, EDM
Employment: Owner/ Independent College Counselor, College Knowledge
Christopher J. Gavigan ’84
Location: Warrington, PA
Colgate Academics: English
Employment: President, Charon Planning Corporation

Robert L. Glendening ’71, P’09
Colgate Academics: History
Graduate Work: Southern Ill U Edwrd, MBA
Employment: Retired - Pilot

Robert S. Grossman ’96
Location: Alpharetta, GA
Colgate Academics: History
Graduate Work: Tulane University, MBA
Employment: Senior Director, Organization Design & Change, McKesson Corporation

Yvonne M. Gyimah ’01
Location: New York, NY
Colgate Academics: Economics
Graduate Work: Northeastern University, MBA
Employment: Mergers & Acquisitions Consultant, Ernst & Young LLP

Scott S. Hague ’96
Location: New York, NY
Colgate Academics: Political Science
Employment: Managing Director, Investment Banking/Head of Leveraged Fina, Stifel

P. Bart Hale ’04
Location: New York, NY
Colgate Academics: Political Science
Employment: Director of Alumni Relations, The Calhoun School

Max B. Haspel ’95
Location: Babylon, NY
Colgate Academics: Economics
Employment: Founder / Owner, Blue Water Advisors LLC
John A. Hayes ’88, P’19
Location: Broomfield, CO
Colgate Academics: English
Graduate Work: Northwestern University, MBA
Employment: President and Chief Executive Officer, Ball Corporation

John Z. Hecker ’73
Location: Champaign, IL
Colgate Academics: Political Science
Graduate Work: University of Pennsylvania, MBA
Employment: Attorney/ Partner, Stipes Printing and Publishing Company LLC

Harry A. Horwitz ’76, P’08
Location: Philadelphia, PA
Colgate Academics: Economics
Graduate Work: Dickinson College, JD
Employment: Attorney / Shareholder, Stevens & Lee

Anne M. Huntington ’07
Colgate Academics: Art and Art History
Employment: Founder, AMH Industries

Robert C. Johnson ’94
Colgate Academics: Computer Science
Employment: President / Founder, TeamSupport

Christian B. Johnson ’02
Location: New York, NY
Colgate Academics: History
Employment: Principal, Freeman Spogli & Company

Ronald A. Joyce ’73
Location: Topsham, ME
Colgate Academics: Sociology/Anthropology
Employment: Director of Development, Maine Coast Heritage Trust
Ashley D. Kepping ’07
Location: New York, NY
Colgate Academics: Biology
Employment: Director, Global Emerging Markets, Fixed Income Sales, Bank of America Merrill Lynch

John M. LeFevre ’41
Colgate Academics: English
Employment: Retired

Timothy C. Mansfield
Location: Hamilton, NY
Graduate Work: LeMoyne College, BA
Employment: Associate Vice President, Alumni Relations, Colgate University

Nancy D. Maynard ’05
Location: Rochester, NY
Colgate Academics: Economics
Graduate Work: University of Rochester, MBA
Employment: Vice President, Commercial Relationship Manager, Genesee Regional Bank

Joseph P. McGrath Jr. ’85, P’15, P’20
Location: New York, NY
Colgate Academics: Economics
Graduate Work: University of Pennsylvania, MBA
Employment: Co-Head of Investment Banking, Barclays Capital Inc

Kaela A. Mueller ’09
Location: Boston, MA
Colgate Academics: English
Employment: Events Manager, Bank of America Boston Conference Center

Kelechi A. Oguh ’08
Location: New York, NY
Colgate Academics: Africana and Latin American Studies
Employment: Manager, Communications & Corporate Responsibility, Brookfield Properties Corporation
Elizabeth Orbe Fischer ‘82, P’17
Location: New York, NY
Colgate Academics: History
Graduate Work: New York University, MBA
Employment: Managing Director - Bank Debt Portfolio Group, Goldman, Sachs & Company

Jessica M. Prata ‘01
Location: New York, NY
Colgate Academics: History
Employment: Assistant Vice President, Environmental Stewardship, Columbia University

Denniston M. Reid Jr ‘94
Location: New York, NY
Colgate Academics: Education
Graduate Work: College St. Rose
Employment: Chief Academic Officer & Superintendent, Beginning with Children Foundation

Andrew S. Roffe ‘68, P’02
Location: New York, NY
Colgate Academics: History
Graduate Work: Columbia University, LLB
Employment: Attorney/ Partner, Robinson & Cole LLP

Robert B. Seaberg ‘69
Colgate Academics: Philosophy/Religion
Graduate Work: Syracuse University, PHD
Employment: President, Intersect Consulting LLC

Timothy C. Seamans ‘02
Location: Framingham, MA
Colgate Academics: French
Graduate Work: Babson College, MBA
Employment: Director - Global Field Operations, Director - Global Field Operations

Eric T. Seidman ‘84
Location: Westport, CT
Colgate Academics: Mathematics
Graduate Work: University of Pennsylvania, MBA
Employment: Managing Director, ESSM
Christopher W. Smith ‘63
Colgate Academics: History
Graduate Work: Harvard University, MBA
Employment: Adjunct professor

Daniel J. Solomon ‘05
Location: Chicago, IL
Colgate Academics: Economics
Employment: Financial Officer, The Private Bank

Claudia J. Stephan Braden ‘80, P’15
Location: Madison, NJ
Colgate Academics: Psychology
Graduate Work: New York University, MBA
Employment: Partner, VisionFirst

Brian K. Suiter ‘00
Location: Columbus, OH
Colgate Academics: Psychology
Employment: Senior Manager- Development, Glimcher Reality Trust

Christian B. Teeter ‘95
Location: Los Angeles, CA
Colgate Academics: History
Graduate Work: University Southern California, MBA
Employment: Assistant Professor, Program Director, Mount Saint Mary’s University

Gregory A. Threatte ‘69
Location: Syracuse
Colgate Academics: Astronomy/Physics
Graduate Work: SUNY Upstate Medical University, MD
Employment: Professor Emeritus and Former Chairman of Pathology, Upstate Medical University

Kelli Wong Williams ‘03
Location: Charleston, SC
Colgate Academics: Chemistry
Graduate Work: Tulane University, MPH
Employment: Clinical Assistant Professor, Department of Pediatrics, Medical University of South Carolina